



## If only your employees came with a user's manual.

Leading people is complicated. You've figured out how to operate your smart phone, why isn't leading people as straightforward?

Organizations are human systems, not machines that can be fixed by flipping a switch or replacing a part.

Dean Savoca, M.Ed., BCC

### Be People Smart

WATCH WORKPLACE PRODUCTIVITY SOAR

Each person is unique, not just in their knowledge and skill set, but also in how they approach people and problems.

Research tells us that managers who are *people smart* (have high *Emotional Intelligence*) are better leaders, retain top performers and get the best from their people.

In This Session You Will:

- + Understand and increase your *Emotional Intelligence*
- + Become more aware of your own behavior style
- + Learn to read the style of others and adjust your style to improve communication and increase productivity

Dean Savoca, M.Ed., BCC, spent his early career in the hospitality industry as a Travel Director and Account Manager for Maritz for nine years, and as a general manager of a Colorado-based destination management company. Now a performance management and results expert, Dean works at the company and association level as a **keynote speaker** and **conference facilitator**; at the team and department level as a **management and sales trainer**; and at the individual executive level as an **executive coach**. Whatever the opportunity – conferences, sales training, leadership development or strategic planning – Dean guides people through processes that focus their attention on core issues, and rallies them to action, *often right there in the room*. **The result is a better bottom line** – boosted by improved performance, higher productivity, and more cohesive teamwork.

In addition to managing his national speaking schedule with his executive coaching practice, Dean is a member of the editorial advisory board for *Colorado Meeting + Events* magazine and the Director of Programs for the Meetings Industry Council (MIC) of Colorado. In 2014 – 2015, Dean was distinguished as a national "Best in Class" speaker by the Professional Convention Management Association. He served as the 2012-2013 President of the National Speakers Association – Colorado; the Chairman of the Cherry Creek Chamber of Commerce, Denver in 2009; and has served on the Board of Directors of Destination Colorado. Dean holds a Master's Degree in Organizational Performance and Change and is a Board Certified Coach.